

# Icahn Enterprises L.P. Q2 2015 Earnings Presentation

August 6, 2015

## Safe Harbor Statement

## Forward-Looking Statements and Non-GAAP Financial Measures

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements we make in this presentation, including statements regarding our future performance and plans for our businesses and potential acquisitions. These forward-looking statements involve risks and uncertainties that are discussed in our filings with the Securities and Exchange Commission, including economic, competitive, legal and other factors. Accordingly, there is no assurance that our expectations will be realized. We assume no obligation to update or revise any forward-looking statements should circumstances change, except as otherwise required by law. This presentation also includes certain non-GAAP financial measures.

- Board declared \$1.50 quarterly dividend payable in either cash or additional units
- Adjusted net income attributable to Icahn Enterprises for Q2 2015 was \$212 million, compared to \$374 million for Q2 2014
- Investment segment had a return of 3.9% in Q2 2015, compared to 10.7% in the prior year
- Federal-Mogul had record sales of \$2.0 billion for Q2 2015, up 16% in constant dollars from Q2 2014
- On June 1, 2015, IEH Auto Holdings LLC acquired substantially all of the auto parts assets in the United States of Uni-Select Inc. for a purchase price of \$330 million, subject to postclosing adjustments
- IEP obtained a controlling interest in Ferrous Resources Limited, a Brazilian iron ore mining operation, through a tender offer to purchase any and all of the outstanding shares. Ferrous Resources owns rights to certain iron ore mineral resources in Brazil and related infrastructure to produce and sell iron ore products to the global steel industry

## **Consolidated Results**

Consolidated Results	TI	nree Mon June	Ended		ths Ended e 30,		
(\$ millions)		2015	2014	2015		2014	
Select Income Statement Data:							
Revenues	\$	4,984	\$ 6,379	\$ 9,495	\$	11,369	
Expenses		4,330	 5,174	 8,370		9,984	
Income before income tax expense		654	1,205	1,125		1,385	
Income tax expense		(113)	(82)	 (162)		(185)	
Net income		541	1,123	963		1,200	
Less: net income attributable to non controlling interests		(329)	(634)	(590)		(740)	
Net income (loss) attributable to Icahn Enterprises		212	 489	 373		460	
Loss on extinguishment of debt attributable to Icahn Enterprises			 31	 1		152	
Adjusted net income attributable to Icahn Enterprises	\$	212	\$ 520	\$ 374	\$	612	

## **Financial Performance**

## **Adjusted EBITDA Attributable to Icahn Enterprises**

## **Adjusted Net Income Attributable to Icahn Enterprises**



	Th	ree Months	Ende	d June 30,	Six Months E	nded	June 30,
(\$ in millions)		2015		2014	2015		2014
Adjusted EBITDA attributable to	o Icah	n Enterpris	es				
Investment	\$	238	\$	532	\$ 482	\$	556
Automotive		150		148	262		284
Energy		127		127	268		261
Metals		(3)		(4)	(12)		(7)
Railcar		83		63	151		122
Gaming		23		18	43		30
Mining		(1)		-	(1)		-
Food Packaging		13		12	23		25
Real Estate		12		12	22		24
Home Fashion		1		2	3		3
Holding Company		(24)		(27)	 (45)	_	(55)
Total	\$	619	\$	883	\$ 1,196	\$	1,243



	Т	hree Months I	Ende	d June 30,	Six Months Er	nded June 30,		
(\$ in millions)		2015		2014	2015		2014	
Net Income attributable to Icahn E	nter	prises						
Investment	\$	176	\$	501	\$ 360	\$	506	
Automotive		25		(12)	7		19	
Energy		88		72	131		182	
Metals		(5)		(5)	(14)		(10)	
Railcar		36		30	63		51	
Gaming		6		4	11		27	
Mining		(4)		-	(4)		-	
Food Packaging		4		4	4		-	
Real Estate		8		6	31		13	
Home Fashion		(1)		-	(2)		(1)	
Holding Company		(121)		(111)	(214)		(327)	
Net Income attribuatable to								
Icahn Enterprises	\$	212	\$	489	\$ 373	\$	460	
Adjustments <sup>(1)</sup>		-		31	1		152	
Adjusted Net Income								
attributable to Icahn Enterprises	\$	212	\$	520	\$ 374	\$	612	

## **Segment: Investment**

## **Company Description**

- IEP invests its proprietary capital through various private investment funds (the "Funds") managed by the Investment segment
  - The Funds returned all capital to third-party investors during fiscal 2011
- Fair value of IEP's interest in the Funds was \$4.6 billion as of June 30, 2015

## **Summary Segment Financial Results**

	Three Months Ended					Six Months Ended				
Investment Segment		June	30,			June	30,			
(\$ millions)	2	015	2014		2015			2014		
Select Income Statement Data:										
Total revenues	\$	653	\$	1,201	\$	1,272	\$	1,247		
Adjusted EBITDA		523		1,113		1,042		1,137		
Net income (loss)		382		1,050		778		1,035		
Adjusted EBITDA attrib. to IEP	\$	238	\$	532	\$	482	\$	556		
Net income attrib. to IEP		176		501		360		506		
Returns		3.9%		10.7%		8.4%		10.2%		

- Returns of 3.9% for Q2 2015 and 8.4% for the six months ended June 30, 2015
- From inception in November 2004, the Funds' gross return is 258%, representing an annualized rate of return of approximately 13% through June 30, 2015

Signific	ant Holding	<b>js</b>
As of Ju	ıne 30, 2015 <sup>(1</sup>	)
Company	Mkt. Value (\$mm) <sup>(2)</sup>	% Ownership <sup>(3)</sup>
Ć	\$6,618	0.9%
<b>ebW</b>	\$2,787	3.8%
HOLOGIC®	\$1,300	12.2%
NUANCE	\$1,064	19.4%
lieuz	\$941	11.3%

- Aggregate ownership held directly by the Funds, as well as Carl Icahn and his affiliates. Based on most recent 13F Holdings Reports, 13D flings or other public filings.
- (2) Based on closing share price as of specified date.
- (3) Total shares owned as a percentage of common shares issued and outstanding.

## **Segment: Energy**

#### **Company Description**

- CVR Energy, Inc. (NYSE:CVI) operates as a holding company that owns majority interests in two separate operating subsidiaries: CVR Refining, LP (NYSE:CVRR) and CVR Partners, LP (NYSE:UAN)
  - CVR Refining is an independent petroleum refiner and marketer of high-value transportation fuels in the mid-continent of the United States
  - CVR Partners is a leading nitrogen fertilizer producer in the heart of the Corn Belt

## **Summary Segment Financial Results**

	Three Months Ended					Six Months Ended				
Energy Segment		June	e 30,		June 30,					
(\$ millions)		2015	2014			2015		2014		
Select Income Statement Data:			'				,			
Net Sales	\$	1,624	\$	2,541	\$	3,013	\$	4,988		
Adjusted EBITDA		230		215		466		439		
Netincome		183		135		258		339		
Adjusted EBITDA attrib. to IEP	\$	127	\$	127	\$	268	\$	261		
Net income attrib. to IEP		88		72		131		182		
Capital Expenditures	\$	41	\$	53	\$	87	\$	115		

- CVR Energy Q2 2015 Highlights
  - Announced a second quarter 2015 cash dividend of \$0.50 per share bringing the cumulative cash dividends declared for the first six months of operation in 2015 to \$1.00 per share.
- CVR Refining Q2 2015 Results
  - Coffeyville and Wynnewood refineries had a combined crude throughput of approximately 211K barrels per day
  - Adjusted EBITDA of \$194 million compared to \$193 million in Q2 2014<sup>(1)</sup>
  - Q2 2015 distribution declared of \$0.98 per common unit bringing the cumulative cash distributions declared for the first six months of operation in 2015 to \$1.74 per common unit
  - Coffeyville refinery to undergo planned turnaround maintenance beginning in September 2015
- CVR Partners Q2 2015 Results
  - Adjusted EBITDA of \$36 million compared to \$26 million in Q2 2014<sup>(2)</sup>
  - Average realized plant gate prices for UAN was \$269 per ton, compared to \$283 per ton for the same period in 2014
  - Q2 2015 distribution declared of \$0.39 per common unit bringing the cumulative cash dividends declared for the first six months of operation in 2015 to \$0.84 per common unit
  - Fertilizer plant to undergo planned turnaround maintenance in Q3 2015

## **Segment: Automotive**

#### **Company Description**

- We conduct our Automotive segment through our majority ownership in Federal-Mogul Holdings Corporation (NasdaqGS:FDML) and our wholly owned subsidiary, IEH Auto Holdings LLC
- Federal-Mogul Holdings Corporation operates in two business segments: Powertrain and Motorparts
  - Powertrain focuses on original equipment powertrain products for automotive, heavy duty and industrial applications
  - Motorparts sells and distributes a broad portfolio of products in the global aftermarket, while also servicing original equipment manufacturers with certain products
- IEH Auto Holdings LLC is a leading automotive parts distributor and has 39 distribution centers and satellite locations and 240 corporate-owned jobber stores in the United States and a network of more than 2,000 independent wholesalers.

#### **Summary Segment Financial Results**

Automotive Segment <sup>(2)</sup> (\$ millions)  Select Income Statement Data:	 nree Mor June 2015	30,		Six Mont June 2015	hs Ended e 30, 2014		
Net sales Adjusted EBITDA Net (loss) income	\$ 2,016 181 30	\$	1,872 184 (11)	\$ 3,851 321 10	\$	3,651 354 29	
Adjusted EBITDA attrib. to IEP Net (loss) income attrib. to IEP	\$ 150 25	\$	148 (12)	\$ 262 7	\$	284 19	
Capital Expenditures	\$ 109	\$	77	\$ 217	\$	173	

#### **Highlights and Recent Developments**

- Adjusted EBITDA of \$181 million in Q2 2015
- On June 1, 2015, IEH Auto Holdings LLC acquired substantially all of the auto parts assets in the United States of Uni-Select Inc. for a purchase price of \$330 million, subject to post-closing adjustments.

#### Federal-Mogul Holdings Corporation - Powertrain

- Q2 revenue increased to \$1.2 billion, up 12% on constant dollar basis from Q2 2014.
   2% of the increase was organic growth (1)
- Q2 Operational EBITDA was \$114 million<sup>(1)</sup> impacted by \$16 million of negative foreign exchange movements
- During the quarter, to support volume growth and market share gains, the Powertrain division continued to expand its global manufacturing footprint with new joint ventures and plant openings in low-cost, high-growth regions of the world

## Federal-Mogul Holdings Corporation - Motorparts

- Q2 revenues increased to \$871 million, up 19% on constant dollar basis from Q2 2014.
   4% of the increase was organic growth<sup>(1)</sup>
- Q2 Operational EBITDA of \$66 million, impacted by \$12 million negative foreign exchange movements and \$11 million strategic costs<sup>(1)</sup>
- Results negatively impacted by inefficiencies related to integrations of recent acquisitions

## **IEH Auto Holdings LLC**

Contributed \$65 million in net sales in Q2 2015

## **Segment: Railcar**

#### **Segment Description**

- American Railcar Industries, Inc. (NASDAQ:ARII) operates in three business segments: manufacturing operations, railcar services and leasing
- American Railcar Leasing, LLC ("ARL"), a 75% owned subsidiary of IEP, is engaged in the business of leasing railcars.

#### **Summary Segment Financial Results**

Daileau Co amant	Th	ree Mon			Six Months Ended June 30,			
Railcar Segment		June						
(\$ millions)	2	2015	2014		2015			2014
Net Sales/Other Revenues From	Ope	rations:						
Manufacturing	\$	268	\$	268	\$	574	\$	486
Railcar leasing		113		90		220		172
Railcar services		20		18		37		34
Eliminations		(191)		(153)		(401)		(258)
Total	\$	210	\$	223	\$	430	\$	434
Gross Margin:								
Manufacturing	\$	72	\$	65	\$	145	\$	121
Railcar leasing		65		52		128		97
Railcar services		4		4		8		7
Eliminations		(40)		(36)		(90)		(65)
Total	\$	101	\$	85	\$	191	\$	160
Adjusted EBITDA	\$	127	\$	102	\$	237	\$	195
Adjusted EBITDA attrib. to IEP	\$	83	\$	63	\$	151	\$	122
Capital Expenditures	\$	168	\$	148	\$	330	\$	250

- Railcar manufacturing
  - 8,454 railcar backlog as of June 30, 2015
  - Gross margin increased to 27% in Q2 2015 compared to 24% in Q2 2014 due to stronger efficiencies and favorable pricing, partially offset by a shift in sales mix
- Railcar leasing
  - Leasing revenues increased for Q2 2015 as compared to the prior year period due to an increase in the number of railcars leased and the average lease rate
  - Combined ARL and ARI railcar lease fleets grew to approximately 43,484 railcars as of June 30, 2015 from approximately 39,700 at the end of 2014
- ARI declared a quarterly cash dividend of \$0.40 per share of common stock
- On July 28, 2015, ARI's Board of Directors authorized a stock repurchase program pursuant to which ARI may, from time to time, repurchase up to \$250 million of its common stock.

## **Segment: Gaming**

## **Company Description**

- Tropicana Entertainment Inc. (OTCPK:TPCA) operates eight casino facilities featuring approximately 391,000 square feet of gaming space with approximately 8,000 slot machines, 300 table games and 5,500 hotel rooms as of June 30, 2015
  - Eight casino facilities located in New Jersey, Indiana, Nevada, Mississippi, Missouri, Louisiana and Aruba
  - Successful track record operating gaming companies, dating back to 2000

## **Summary Segment Financial Results**

Gaming Segment	Th	ree Mor June			Six Mont June	
(\$ millions)	:	2015		2014	2015	2014
Select Income Statement Data:						
Other revenues from operations	\$	203	\$	202	\$ 396	\$ 351
Adjusted EBITDA <sup>(1)</sup>	\$	33	\$	26	\$ 63	\$ 44
Net income		9		6	16	39
Adjusted EBITDA attrib. to IEP <sup>(1)</sup>	\$	23	\$	18	\$ 43	\$ 30
Net income attrib. to IEP		6		4	11	27
Capital Expenditures	\$	35	\$	17	\$ 61	\$ 29

- Revenues for Q2 2015 improved from the prior year period due to an increase in consolidated gaming volumes.
- Adjusted EBITDA of \$33 million, compared to \$26 million in the prior year. A majority of the properties experienced year over year improvement in operating performance.
- Tropicana AC has benefited from the closure of several competitors in Atlantic City as well as from internet gaming revenues, which commenced in November 2013
- Several renovation and construction projects at Tropicana AC were completed during the three months ended June 30, 2015, including hotel room and casino floor renovations, boardwalk façade renovations and the opening of a new fitness center.
- The segment has a solid balance sheet with approximately \$185 million in cash and cash equivalents as of June 30, 2015
- On July 31, 2015, Tropicana's Board of Directors authorized a stock repurchase program pursuant to which Tropicana may, from time to time, repurchase up to \$50 million of its common stock

## **Segment: Food Packaging**

## **Company Description**

- Viskase Companies, Inc (OTCPK:VKSC) is a worldwide leader in the production and sale of cellulosic, fibrous and plastic casings for the processed meat and poultry industry
- Leading worldwide manufacturer of non-edible cellulosic casings for small-diameter meats (hot dogs and sausages)
  - Leading manufacturer of non-edible fibrous casings for large-diameter meats (sausages, salami, hams and deli meats)

## **Summary Segment Financial Results**

	Thr	ee Mor	iths	Ended	Six Months Ended				
Food Packaging		June	e 30,		June 30,				
(\$ millions)	2	015	2014		2015		:	2014	
Select Income Statement Data:									
Net Sales	\$	91	\$	93	\$	176	\$	181	
Adjusted EBITDA		18		17		31		33	
Net income (loss)		6		6		6		-	
Adjusted EBITDA attrib. to IEP	\$	13	\$	12	\$	23	\$	25	
Net income (loss) attrib. to IEP		4		4		4		-	
Capital Expenditures	\$	5	\$	5	\$	9	\$	10	

- Net sales were impacted by unfavorable foreign currency exchange rates, offset in part by higher sales volumes
- Adjusted EBITDA of \$18 million in Q2 2015
- Viskase's cash balance as of June 30, 2015 was \$37 million

## **Segment: Metals**

## **Company Description**

- PSC Metals, Inc. is one of the largest independent metal recycling companies in the U.S.
- Collects industrial and obsolete scrap metal, processes it into reusable forms and supplies the recycled metals to its customers
- Strong regional footprint (Upper Midwest, St. Louis Region and the South)

## **Summary Segment Financial Results**

Metals Segment	Т	hree Mor June			nded Six Mont Jun			
(\$ millions)		2015	2014		2015			2014
Select Income Statement Data:								
Net Sales	\$	103	\$	188	\$	209	\$	377
Adjusted EBITDA		(3)		(4)		(12)		(7)
Net loss		(5)		(5)		(14)		(10)
Adjusted EBITDA attrib. to IEP Net loss attrib. to IEP	\$	(3) (5)	\$	(4) (5)	\$	(12) (14)	\$	(7) (10)
Capital Expenditures	\$	4	\$	3	\$	19	\$	7
Ferrous tons sold Non-ferrous pounds sold		233 33,287		321 36,421		439 66,681		616 77,222

- Net sales for Q2 2015 decreased by \$85 million compared to the prior year period primarily driven by lower shipment volumes and lower prices of ferrous and non-ferrous
- Results were impacted by headwinds including
  - Low iron ore prices
  - Strong U.S. dollar
  - Increased steel imports
- Focus on improving competitive position in existing markets through continued investment in shredders and downstream equipment
- Committed to improving buying practices to widen materials margins

## **Segment: Real Estate**

## **Company Description**

- Consists of rental real estate, property development and resort operations
- Rental real estate consists primarily of retail, office and industrial properties leased to single corporate tenants
- Property development is focused on the construction and sale of single and multi-family houses, lots in subdivisions and planned communities and raw land for residential development
- Resort operations focus on operating golf club and related activities.

#### **Summary Segment Financial Results**

Real Estate Segment	Th	ree Mor June		Ended	S	ix Mont June	
(\$ millions)	2	015	2014		2015		2014
Select Income Statement Data:							
Total revenues	\$	23	\$	26	\$	61	\$ 50
Adjusted EBITDA		12		12		22	24
Netincome		8		6		31	13
Adjusted EBITDA attrib. to IEP	\$	12	\$	12	\$	22	\$ 24
Net income attrib. to IEP		8		6		31	13
Capital Expenditures	\$	1	\$	1	\$	1	\$ 1

#### **Highlights and Recent Developments**

- Business strategy is based on long-term investment outlook and operational expertise
- \$21 million gain from sale of two rental properties and Oak Harbor

#### **Rental Real Estate Operations**

- Net lease portfolio overview
  - Single tenant (Over \$100bn market cap, A- credit) for two large buildings with leases through 2020 – 2021
  - 25 legacy properties with 3.2 million square feet: 11% Retail, 63% Industrial, 26% Office.
- Maximize value of commercial lease portfolio through effective management of existing properties
  - Seek to sell assets on opportunistic basis
  - Subsequent to quarter end, sold a portfolio of 11 rental properties for \$25 million generating a gain of approximately \$17 million

#### **Property Development**

- New Seabury in Cape Cod, Massachusetts and Grand Harbor in Vero Beach, Florida include land for future residential development of approximately 244 and 1,128 units, respectively
- Opportunistically acquired Fontainebleau (Las Vegas casino development) in 2009 for \$150 million

#### **Resort Operations**

 Resort operations in New Seabury, Cape Cod and Grand Harbor, Vero Beach focus on operating golf club and related activities

## **Segment: Mining**

## **Company Description**

- IEP acquired a controlling interest in Ferrous Resources on June 8, 2015
- Ferrous Resources has certain rights to iron ore mineral resources in Brazil and develops mining operations and related infrastructure to produce and sell iron ore products to the global steel industry.
  - Significant iron ore assets in the State of Minas Gerais, Brazil, known as Viga, Viga Norte, Esperança, Serrinha and Santanense.
  - Mineral rights near Jacuípe in the State of Bahia, Brazil.

## **Summary Segment Financial Results**

, ,		
	One Month	Ended
Mining	June 30, 20	015 <sup>(1)</sup>
(\$ millions)		
Select Income Statement Data:		
Net Sales	\$	6
Adjusted EBITDA		(1)
Net income (loss)		(6)
Adjusted EBITDA attrib. to IEP	\$	(1)
Net income (loss) attrib. to IEP		(4)
Capital Expenditures	\$	2

- IEP acquired a controlling interest in Ferrous Resources on June 8, 2015 through a tender offer for to purchase any and all of the outstanding shares.
  - Prior to the tender offer, IEP owned 14% of the company's common stock and as of June 30, 2015 owned 77%

## **Segment: Home Fashion**

## **Company Description**

- WestPoint Home LLC is engaged in manufacturing, sourcing, marketing, distributing and selling home fashion consumer products
- WestPoint Home owns many of the most wellknow brands in home textiles including Martex, Grand Patrician, Luxor and Vellux
- WPH also licenses brands such as IZOD, Under the Canopy, Southern Tide and Hanes

## **Summary Segment Financial Results**

Home Fashion Segment	Thr	ee Mon June		:	Six Mont June	nded
(\$ millions)	2	015	2014		2015	2014
Select Income Statement Data:						
Total revenues	\$	52	\$ 46	\$	99	\$ 89
Adjusted EBITDA		1	2		3	3
Net loss		(1)	-		(2)	(1)
Adjusted EBITDA attrib. to IEP	\$	1	\$ 2	\$	3	\$ 3
Net loss attrib. to IEP		(1)	-		(2)	(1)
Capital Expenditures	\$	1	\$ 1	\$	3	\$ 2

- Q2 2015 total revenues increased approximately 13% from Q2 2014
- Adjusted EBITDA was \$1 million in Q2 2015
- Streamlined merchandising, sales and customer service divisions
- Focus on core profitable customers and product lines. Seeing traction from developing new brands

## **Financial Performance**

## **Liquidity Serves as a Competitive Advantage**

(\$Millions)

■ The Company and its subsidiaries maintain ample liquidity to take advantage of attractive opportunities for their respective businesses

Liquidity	As	of 6/30/2015
<u>Liquid Assets:</u>		
Hold Co. Cash & Cash Equivalents (1)	\$	233
IEP Interest in Investment Funds		4,635
Subsidiaries Cash & Cash Equivalents		1,932
Total	\$	6,800
<b>Subsidiary Revolver Availability:</b>		
Automotive	\$	280
Energy		348
Railcar		150
Gaming		15
Food Packaging		8
Subsidiary Revolver Availability	\$	801
Total Liquidity	\$	7,601

## **IEP Summary Financial Information**

Significant Valuation demonstrated by market value of IEP's public subsidiaries and Holding Company interest in Funds and book value or market comparables of other assets
 (\$ Millions)

			As of		
•	June 30	Sept 30	Dec 31	March 31	June 30
	2014	2014	2014	2015	2015
Market-valued Subsidiaries:					
Holding Company interest in Funds (1)	\$5,092	\$4,824	\$4,284	\$4,470	\$4,646
CVR Energy (2)	3,431	3,185	2,756	3,030	2,680
CVR Refining - direct holding (2)	150	140	101	124	110
Federal-Mogul (2)	2,450	1,801	1,949	1,845	1,573
American Railcar Industries (2)	805	878	611	590	577
Total market-valued subsidiaries	\$11,928	\$10,827	\$9,701	\$10,059	\$9,586
Other Subsidiaries					
Tropicana (3)	\$424	\$468	\$497	\$560	\$613
Viskase (3)	242	246	246	210	217
Real Estate Holdings (1)	726	732	693	720	692
PSC Metals (1)	255	262	250	234	242
WestPoint Home (1)	190	194	180	179	179
ARL (4)	864	908	944	977	964
Ferrous Resources (1)	-	-	-	-	241
IEH Auto (1)	-	-	-	-	334
Total - other subsidiaries	\$2,701	\$2,810	\$2,810	\$2,880	\$3,482
Add: Holding Company cash and cash equivalents (5)	1,099	1,074	1,123	826	222
Less: Holding Company debt (5)	(5,485)	(5,486)	(5,486)	(5,488)	(5,488)
Add: Other Holding Company net assets (5)	(72)	1	237	42	164
Indicative Net Asset Value	\$10,171	\$9,225	\$8,385	\$8,319	\$7,966

Note: Indicative net asset value does not purport to reflect a valuation of IEP. The calculated Indicative net asset value does not include any value for our Investment Segment other than the fair market value of our investment in the Investment Funds. A valuation is a subjective exercise and Indicative net asset value does not necessarily consider all elements or consider in the adequate proportion the elements that could affect the valuation of IEP. Investors may reasonably differ on what such elements are and their impact on IEP. No representation or assurance, express or implied is made as to the accuracy and correctness of indicative net asset value as of these dates or with respect to any future indicative or prospective results which may vary.

<sup>(1)</sup> Represents equity attributable to us as of each respective date.

<sup>(2)</sup> Based on closing share price on each date and the number of shares owned by the Holding Company as of each respective date.

<sup>(3)</sup> Amounts based on market comparables due to lack of material trading volume. Tropicana valued at 8.0x Adjusted EBITDA for the twelve months ended June 30, 2014, March 31, 2015 and June 30, 2015, and 7.5x Adjusted EBITDA for the twelve months ended September 30, 2014 and December 31, 2014. Viskase valued at 9.0x Adjusted EBITDA for the twelve months ended June 30, 2014, September 30, 2014, December 31, 2014, March 31, 2015 and June 30, 2015.

<sup>(4)</sup> ARL value assumes the present value of projected cash flows from leased railcars plus working capital.

<sup>(5)</sup> Holding Company's balance as of each respective date.

# **Appendix**

Adjusted EBITDA &

Adjusted net income attributable to Icahn Enterprises

## **Non-GAAP Financial Measures**

The Company uses certain non-GAAP financial measures in evaluating its performance. These include non-GAAP EBITDA, Adjusted EBITDA and Adjusted Net Income. EBITDA represents earnings before interest expense, income tax (benefit) expense and depreciation and amortization. We define Adjusted EBITDA as EBITDA excluding the effects of impairment, restructuring costs, certain pension plan expenses, OPEB curtailment gains, purchase accounting inventory adjustments, certain share-based compensation, discontinued operations, gains/losses on extinguishment of debt, major scheduled turnaround expenses, FIFO adjustments and unrealized gains/losses on energy segment derivatives and certain other non-operational charges. We present EBITDA and Adjusted EBITDA a consolidated basis and attributable to Icahn Enterprises net of the effect of non-controlling interests. Adjusted Net Income is GAAP net income adjusted for certain items that management believes can provide useful supplemental information for investors in analyzing period to period comparisons of the company's results. We conduct substantially all of our operations through subsidiaries. The operating results of our subsidiaries may not be sufficient to make distributions to us. In addition, our subsidiaries are not obligated to make funds available to us for payment of our indebtedness, payment of distributions on our depositary units or otherwise, and distributions and intercompany transfers from our subsidiaries to us may be restricted by applicable law or covenants contained in debt agreements and other agreements to which these subsidiaries currently may be subject or into which they may enter into in the future. The terms of any borrowings of our subsidiaries or other entities in which we own equity may restrict dividends, distributions or loans to us.

We believe that providing EBITDA and Adjusted EBITDA to investors has economic substance as these measures provide important supplemental information of our performance to investors and permits investors and management to evaluate the core operating performance of our business without regard to interest, taxes and depreciation and amortization and the effects of impairment, restructuring costs, certain pension plan expenses, OPEB curtailment gains, purchase accounting inventory adjustments, certain share-based compensation, discontinued operations, gains/losses on extinguishment of debt, major scheduled turnaround expenses, FIFO adjustments and unrealized gains/losses on energy segment derivatives and certain other non-operational charges. We believe that providing Adjusted Net Income, which excludes certain items that affect period over period comparisons, also adds important supplemental information of our performance to investors. Additionally, we believe this information is frequently used by securities analysts, investors and other interested parties in the evaluation of companies that have issued debt. Management uses, and believes that investors benefit from referring to these non-GAAP financial measures in assessing our operating results, as well as in planning, forecasting and analyzing future periods. Adjusting earnings for these charges allows investors to evaluate our performance from period to period, as well as our peers, without the effects of certain items that may vary depending on accounting methods and the book value of assets. Additionally, EBITDA, Adjusted EBITDA and Adjusted Net Income present meaningful measures of performance exclusive of our capital structure and the method by which assets were acquired and financed.

EBITDA, Adjusted EBITDA and Adjusted Net Income have limitations as analytical tools, and you should not consider them in isolation, or as substitutes for analysis of our results as reported under generally accepted accounting principles in the United States, or U.S. GAAP. For example, EBITDA, Adjusted EBITDA and Adjusted Net Income:

- do not reflect our cash expenditures, or future requirements for capital expenditures, or contractual commitments;
- do not reflect changes in, or cash requirements for, our working capital needs; and
- do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments on our debt.

Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements. Other companies in the industries in which we operate may calculate EBITDA, Adjusted EBITDA and Adjusted Net Income differently than we do, limiting their usefulness as comparative measures. In addition, EBITDA, Adjusted EBITDA and Adjusted Net Income do not reflect the impact of earnings or charges resulting from matters we consider not to be indicative of our ongoing operations.

EBITDA, Adjusted EBITDA and Adjusted Net Income are not measurements of our financial performance under U.S. GAAP and should not be considered as alternatives to net income or any other performance measures derived in accordance with U.S. GAAP or as alternatives to cash flow from operating activities as a measure of our liquidity. Given these limitations, we rely primarily on our U.S. GAAP results and use EBITDA, Adjusted EBITDA and Adjusted Net Income only as a supplemental measure of our financial performance.

## Adjusted EBITDA Reconciliation by Segment – Three Months Ended June 30, 2015

	Ins	estment.	Automotive	Fn	ergy	Metals	R	ailcar	Gamir	ng l	Mining	Food Packagin	or	Real Estate	Home Fashion		olding	Consolidated
ljusted EBITDA:		restinent	Automotive		СІБУ	Wie tais	- 10	arrear	Guilli	'6 '		rackagiii	ь	Litate	rusilion	COI	прапу	Consonaute
Net (loss) income	\$	382	\$ 30	\$	183	\$ (5	5) \$	56	\$	9 \$	(6)	\$	6 \$	8	\$ (1)	) \$	(121)	\$ 541
Interest expense, net		141	32	2	12	-		21		3	1		3	-	-		71	284
Income tax (benefit) expense		-	8		52	(4	4)	18		7	2		4	-	-		26	113
Depreciation, depletion and amortization		-	85	;	58		7	32		14	1		4	6	2		-	209
EBITDA before non-controlling interests	\$	523	\$ 155	\$	305	\$ (2	2) \$	127	\$	33 \$	(2)	\$ 1	7 \$	14	\$ 1	. \$	(24)	\$ 1,147
Impairment of assets		-	3		-	-		-		-	-	-		-	-		-	3
Restructuring costs		_	27	,	-	-		_		-	_			-	-		-	27
FIFO impact unfavorable		_	-		(36)	-		_		-	-			_	-		-	(36
Certain share-based compensation expense		_	_		2	_		_		_	-			_	_		_	. 2
Major scheduled turnaround expense		_	_		2	_		_		_	-			_	_		_	2
Expenses related to certain acquisitions		_	2		-	_		_		_	_			_	_		_	2
Unrealized loss on certain derivatives		_	-		(16)	_		_		_	-	-		_	-		_	(16
Other		_	(6	)	(27)	(:	1)	_		_	1		1	(2)	-		_	(34
Adjusted EBITDA before non-controlling interests	\$	523	\$ 181	\$	230		3) \$	127	\$	33 \$	(1)	\$ 1	8 \$	12	\$ 1	. \$	(24)	•
djusted EBITDA attributable to IEP:																		
Net (loss) income	\$	176	\$ 25	\$	88	\$ (5	5) \$	36	\$	6 \$	(4)	\$	4 \$	8	\$ (1)	) \$	(121)	\$ 212
Interest expense, net	·	62	. 27		6			16		2	1		2	_	-		71	187
Income tax (benefit) expense		_	6	i	44	(4	4)	9		5	1		3	_	_		26	90
Depreciation, depletion and amortization		_	71		32		, 7	22		10	1		3	6	2		_	154
EBITDA attributable to Icahn Enterprises	Ś	238	\$ 129	Ś	170	\$ (2	2) \$	83	Ś	23 \$	(1)	\$ 1	2 \$	14	\$ 1	. \$	(24)	\$ 643
Impairment of assets	<u></u>	_	. 2		-	-		-		-	-			-	-		-	
Restructuring costs		_	22	2	-	_		_		_	_			_	_		_	22
FIFO impact unfavorable		_	-		(21)	_		_		_	-	-		_	-		_	(21
Certain share-based compensation expense		_	_		2	_		_		_	_	-		_	-		_	` 2
Major scheduled turnaround expense		_	_		1	_		_		_	_			_	_		_	1
Expenses related to certain acquisitions		_	2		_	_		_		_	_			_	_		_	2
Unrealized loss on certain derivatives		_	_		(9)	_		_		_	_	-		_	-		_	(9
Other		_	(5	)	(16)	(:	1)	_		_	_		1	(2)	-		_	(23
Adjusted EBITDA attributable to Icahn Enterprises	\$	238					s) \$	83	ċ	23 \$	(1)		3 \$	. ,	¢ 1	\$	(24)	•

## Adjusted EBITDA Reconciliation by Segment – Three Months Ended June 30, 2014

	lase		Automotiv	. F.		Motol		Railcar	Comi		Mining		ood kaging	Real Estate		Home Fashion		lding	Consolidate
justed EBITDA:	inv	estment	Automotive	: EN	ergy	Metal	<b>S</b> 1	Kalical	Gami	ng	Mining	Pac	Kaging	Estati	е	Fasmon	Cor	прапу	Consolidate
N							1			_			_		_	_			
Net income (loss)	\$	1,050		.) \$	135	\$	(5) \$		\$		\$ -	\$	6	\$	6	\$ -	\$	(111)	
Interest expense, net		63	3:		7		-	15		3	-		3		1	-		71	19
Income tax expense (benefit)		-	1		39		(5)	15		3	-		4		-	-		14	8
Depreciation, depletion and amortization		-	. 8		55		6	25		13	-		6	_	5	2		-	19
EBITDA before non-controlling interests	\$	1,113		\$	236	\$	(4) \$	102	\$	25	\$ -	\$	19	\$	12	\$ 2	\$	(26)	
Impairment of assets		-	-		-		-	-		-	-		-		-	-		-	
Restructuring costs		-	3		-		-	-		-	-		-		-	-		-	3
Non-service cost of U.S. based pension		-	(2	2)	-		-	-		-	-		-		-	-		-	(
FIFO impact favorable		-	-		(24)		-	-		-	-		-		-	-		-	(2
Certain share-based compensation expense		-	(1	_)	5		-	-		-	-		-		-	-		-	
Expenses related to certain acquisitions		-	3	3	-		-	-		-	-		-		-	-		-	
Net loss on extinguishment of debt		-	3	5	-		-	-		-	-		-		-	-		-	3
Unrealized gain on certain derivatives		-	-		(2)		-	-		-	-		-		-	-		-	
Other		-	2	2	-		-	_		1	_		(2)		-	_		(1)	
Adjusted EBITDA before non-controlling interests	\$	1,113	\$ 184	<b>1</b> \$	215	\$	(4) \$	102	\$	26	\$ -	\$	17	\$	12	\$ 2	\$	(27)	\$ 1,64
djusted EBITDA attributable to IEP:																			
Net income (loss)	\$	501	\$ (12	.) \$	72	\$	(5) \$	30	\$	4	\$ -	\$	4	\$	6	\$ -	\$	(111)	\$ 48
Interest expense, net	•	31	2	5	3		-	9		2	_	-	2		1	_		71	14
Income tax (benefit) expense		_		)	33		(5)	6		2	_		3		_	_		14	(
Depreciation, depletion and amortization		_	6	7	31		6	18		9	_		4		5	2		_	14
EBITDA attributable to Icahn Enterprises	\$	532		\$	139	Ś	(4) \$		Ś	17	Ś -	Ś	13	Ś	12		: Ś	(26)	
Impairment of assets	<u>-T</u>		7				-		-	-	-					-		- (,	<del>,</del>
Restructuring costs		_	2		_		_	_		_	_		_		_	_		_	
Non-service cost of U.S. based pension		_	(1		_		_	_		_	_		_		_	_		_	
FIFO impact favorable		_	- (-	-	(15)		_	_		_	_		_		_	_		_	(1
Certain share-based compensation expense			(1		(13)														(-
Expenses related to certain acquisitions		_	(-		4		_	_		_	_		_		_	_		_	
Net loss on extinguishment of debt		_	3:		-			_			-		_			-		-	:
Unrealized gain on certain derivatives		-	-		(1)		-	-		-	-		-		-	-		-	
Other		-		2	(1)		-	-		1	-		- (1)		-	-		- (1)	
Adjusted EBITDA attributable to Icahn Enterprises	Ś	532		<u>2</u> 3 \$	127		- (4) \$			18		\$	(1) 12		- 12	-	\$	(1) (27)	\$ 88

## Adjusted EBITDA Reconciliation by Segment – Six Months Ended June 30, 2015

											Food	Re		Home	Hold	_	
	Inve	estment	Automotive	Energy	Met	tals I	Railcar	Gaming	Minir	ng F	Packaging	Esta	ate	Fashion	Comp	any	Consolidate
ljusted EBITDA:																	
Net income (loss)	\$	778	\$ 10	\$ 258	\$	(14) \$	100	\$ 16	5 \$	(6) \$	6	\$	31	\$ (2)	\$ (	214)	\$ 90
Interest expense, net		264	67	23		-	40	6		1	6		1	-		142	55
Income tax expense (benefit)		-	23	70		(10)	34	11		2	5		-	-		27	1
Depreciation, depletion and amortization		-	168	116		14	61	29		1	9		11	4		-	4
EBITDA before non-controlling interests	\$	1,042	\$ 268	\$ 467	\$	(10) \$	235	\$ 62	<b>.</b> \$	(2) \$	26	\$	43	\$ 2	\$	(45)	\$ 2,0
Impairment of assets		-	4	-		-	-	-		-	-		-	-		-	
Restructuring costs		-	39	-		-	-	-		-	-		-	-		-	
Non-service cost of U.S. based pension		-	_	-		-	_	-		-	1		-	-		-	
FIFO impact unfavorable		_	-	(11	)	-	_	-		_	-		-	_		-	(
Certain share-based compensation expense		-	(1)	. 6		-	_	-		-	-		-	-		-	,
Major scheduled turnaround expense		-	-	2		-	_	-		-	-		-	-		-	
Expenses related to certain acquisitions		_	6	-		-	_	-		_	-		-	_		-	
Net loss on extinguishment of debt		_	=	-		-	2	-		-	_		-	-		-	
Unrealized gain on certain derivatives		_	-	29		-	_	-		_	-		-	_		-	
Other		_	5	(27	)	(2)	_	1		1	4		(21)	1		-	(
Adjusted EBITDA before non-controlling interests	\$	1,042	\$ 321	\$ 466	\$	(12) \$	237	\$ 63	\$	(1) \$	31		22	\$ 3	\$	(45)	
ljusted EBITDA attributable to IEP:																	
Net income (loss)	\$	360	\$ 7	\$ 131	\$	(14) \$	63	\$ 11	. \$	(4) \$	5 4	\$	31	\$ (2)	\$ (	214)	\$ 3
Interest expense, net		122	. 55	13	•	-	29	. 4	•	1	4	•	1	- '		142	. 3
Income tax expense (benefit)		_	19	60		(10)	16	7		1	4		_	_		27	1
Depreciation, depletion and amortization		_	138	64		14	42	20		1	7		11	4		_	3
EBITDA attributable to Icahn Enterprises	\$	482			Ś	(10) \$	150			(1) \$	19	Ś	43	\$ 2	\$	(45)	
Impairment of assets	<u></u>	_	3	-	•	-	_	-		-	_	•	-	-	•	-	. ,
Restructuring costs		_	32	_		_	_	-		_	_		_	_		_	
Non-service cost of U.S. based pension		_	-	-		_	_	_		_	1		_	_		_	
FIFO impact unfavorable		_	_	(7		_	_	_		_	_		_	_		_	
Certain share-based compensation expense		_	(1)	5		_	_	_		_	_		_	_		_	
Major scheduled turnaround expense		_	-	1		_	_	_		_	_		_	_		_	
Expenses related to certain acquisitions		_	5	_		_	_	_		_	_		_	_		_	
Net loss on extinguishment of debt		_	-	_		_	1	_		_	_		_	_		_	
Unrealized gain on certain derivatives		_	_	17		_	-	_		_	_		_	_		_	
Other		_	4	(16	1	(2)	_	1		_	3		(21)	1		_	(
Adjusted EBITDA attributable to Icahn Enterprises	\$	482				(12) \$	151			(1) \$		_	22			(45)	,

## Adjusted EBITDA Reconciliation by Segment – Six Months Ended June 30, 2014

	Inv	estment	Automotive	Energ	nv l	Metals	Railc	ar	Gaming	Mining		Food ckaging	Rea Esta		Home Fashion		ding	Consolidate
ljusted EBITDA:	1110	comen	Automotive	LITE	) <b>y</b>	ivic tais	ranc	·ui	Cuming		1 0	chaging	LStu		rasmon	Com	iparry	Consonauc
Net income (loss)	\$	1,035	\$ 29	\$ 3	39 \$	(10)	\$	83	\$ 39	\$ -	\$	-	\$	13	\$ (1)	\$	(327)	\$ 1,20
Interest expense, net		102	55		17	-		26	5	-		8		2	-		145	36
Income tax expense (benefit)		-	28	1	.02	(8)		26	13	-		1		-	-		23	18
Depreciation, depletion and amortization		-	163	1	.08	12		51	22	-		11		11	4		-	38
EBITDA before non-controlling interests	\$	1,137	\$ 275	\$ 5	66 \$	(6)	\$ 1	186	\$ 79	\$ -	\$	20	\$	26	\$ 3	\$	(159)	\$ 2,1
Impairment of assets		-	2		-	-		-	-	-	-	-		-	-	-	-	· · · · · · · · · · · · · · · · · · ·
Restructuring costs		-	38		_	_		-	-	_		_		-	-		_	
Non-service cost of U.S. based pension		-	(3)		_	_		-	_	_		_		-	_		_	
FIFO impact unfavorable		-	-		46)	_		-	_	_		_		-	_		_	(4
Certain share-based compensation expense		_	(2)	,	9	_		4	_	-		-		_	-		_	,
Expenses related to certain acquisitions		_	6		_	_		_	_	_		_		_	-		_	
Net loss on extinguishment of debt		_	36		_	_		2	_	_		16		_	_		108	10
Unrealized gain on certain derivatives		_	-		90)	_		-	_	_		-		_	_		-	(!
Other		_	2	•	-	(1)		3	(35)	_		(3)		(2)	_		(4)	(4
Adjusted EBITDA before non-controlling interests	\$	1,137			39 \$		\$ 1	195		\$ -	\$	33	\$	24	\$ 3	\$	(55)	
ljusted EBITDA attributable to IEP:																		
Net income (loss)	\$	506	\$ 19	\$ 1	82 \$	(10)	\$	51	\$ 27	\$ -	\$	_	\$	13	\$ (1)	\$	(327)	\$ 4
Interest expense, net		50	. 44	•	9	. ,	•	18	. 3	-	·	6	·	2	- ' '	·	145	. 2
Income tax expense (benefit)		_	22		86	(8)		12	9	-		1		_	-		23	1
Depreciation, depletion and amortization		_	132		62	12		36	15	_		8		11	4		_	2
EBITDA attributable to Icahn Enterprises	\$	556			39 \$	(6)	<b>Ś</b> 1	117		\$ -	Ś	15	Ś	26	\$ 3	Ś	(159)	
Impairment of assets	<u></u>	_	. 2		-		•	_		<del>.</del>		_	•	_		•	-	<u>, , , , , , , , , , , , , , , , , , , </u>
Restructuring costs		_	31		_	_		_	_	_		_		_	-		_	
Non-service cost of U.S. based pension		_	(2		_	_		_	_	_		_		_	_		_	
FIFO impact unfavorable		_	\		29)	_		_	_	_		_		_	_		_	(2
Certain share-based compensation expense		_	(2)	•	-3, 7	_		2	_	_		_		_	_		_	١.
Expenses related to certain acquisitions		_	5		-	_		-	_	_		_		_	_		_	
Net loss on extinguishment of debt		_	31		_	_		1	_	_		12		_	_		108	1
Unrealized gain on certain derivatives		_	-		- 56)	_		-	_	_		-		_	_		100	(!
Other		_	2	•	- -	(1)		2	(24)	_		(2)		(2)	_		(4)	(2
Adjusted EBITDA attributable to Icahn Enterprises	\$	556			- 61 \$			122	, ,		\$	<u>(2)</u> <b>25</b>	_	( <u>2</u> )		\$	(55)	

## Adjusted net income attributable to Icahn Enterprises reconciliation

The following is a reconciliation of net income attributable to Icahn Enterprises, presented and reported in accordance with U.S. generally accepted accounting principles, to adjusted net income attributable to Icahn Enterprises, adjusted for gains or losses on extinguishment of debt attributable to Icahn Enterprises:

	Th	nree Mor June	nded	Six Mont June	ded
(\$ in millions)	2	2015	2014	2015	2014
Net income (loss) attributable to Icahn Enterprises  Loss on extinguishment of debt attributable to Icahn Enterprises	\$	212 -	\$ 489 31	\$ 373 1	\$ 460 152
Adjusted net income attributable to Icahn Enterprises	\$	212	\$ 520	\$ 374	\$ 612